


Lexington Casualty: Recent Successes

September 2024



As the casualty market continues to evolve, the Lexington Casualty team remains committed to providing tailored and flexible solutions for wholesale brokers and their clients from Main Street to Wall Street. We continue to build out our specialty capabilities, including teams focused on Construction and Transportation, to help provide you with expertise, fast turnaround and ease of process. Below are samples of coverage we've recently written.

|  Lexington Casualty Wholesale Distribution for most major classes of business. | | | |
|---|------------------|------------------------------|---|
| Industry/Class | Product Line | Approximate Risk Size | Limit and Structure |
| Alarm and Fire Suppression Installation | Construction | \$369 million annual revenue | \$5 million XS \$6 million |
| Civil Construction Contractor | Construction | \$94 million annual payroll | \$5 million XS \$12 million |
| Oil and Gas Lease Operator | Energy | \$4.5 million annual payroll | \$7.5 million QS part of \$15 million XS \$16 million |
| Equipment Rental | General Casualty | \$76 million annual revenue | \$2 million XS \$1 million |
| Casino | General Casualty | \$19 million annual payroll | \$5 million XS \$5 million |
| Discontinued Products | Products | \$530 million annual revenue | \$7 million QS part of \$14 million XS \$11 million |
| Power Transmission Manufacturer | Products | \$275 million annual revenue | \$2 million XS \$1 million |
| Prep School K-12 | Public Entity | 2,000 students | \$2 million XS \$4 million |
| Para-Transit Bus Services | Transportation | 14,200 vehicles | \$2 million QS part of \$10 million XS \$30 million |
| Grocery Distributor | Transportation | 100 vehicles | \$2 million XS \$3 million |



Lexington Midmarket Casualty

Wholesale-Only Distribution

Primary and Excess General Liability coverage for entities with less than \$30 million in annual revenue.

| Industry/Class | Approximate Risk Size | Limit and Structure |
|---|--|---|
| Gas Station and Convenience Store | \$8 million annual revenue | \$1 million primary with a \$5,000 deductible |
| Animal-Related Services | \$3.4 million annual revenue | \$5 million unsupported XS of General Liability (GL) and Auto primary |
| Remodeler — Roofing and Carpentry | \$5 million annual revenue | Two policies: • \$1 million primary with \$25,000 deductible • \$2 million XS of primary |
| Valve Cover Manufacturer | \$2.3 million annual revenue | \$2 million unsupported XS of GL primary |
| Glass Dealer and Glazier | \$7 million annual revenue | \$1 million primary with \$5,000 deductible |
| Public Parking/Vacant Land — Lessor's Risk Only | \$1 million annual revenue; 5 acres | Two policies: • \$1 million primary with \$5,000 deductible • \$5 million XS of primary |
| Dry Food Manufacturer | \$65 million annual revenue | \$1 million primary on claims made coverage form with \$25,000 deductible |
| Supermarket/Warehouse | \$15.5 million supermarket annual revenue; \$170,000 liquor annual revenue | Two policies: • \$1 million primary with a \$10,000 deductible, including liquor liability • \$1million XS of GL and Auto primary |
| Restaurant | \$4 million annual revenue | Two policies: • \$1 million primary • \$2 million XS of primary |

XS = excess of

QS = Quota Share

Contact:

For more information about Lexington Casualty, please contact:

Neil Smallcombe
Head of Lexington Casualty
neil.smallcombe@aig.com
312.504.5962

Betsy Higgins
Head of Field for Lexington Casualty
betsy.higgins@aig.com
857.214.0842

Paul McLaughlin
Head of Lexington Midmarket Casualty
paul.mclaughlin@aig.com
617.455.2624

LEXINGTON INSURANCE

An  company

Lexington Insurance Company, an AIG company, is a leading U.S.-based surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

The term AIG refers to American International Group, Inc. property and casualty insurance operations, including related property and casualty business divisions, but not to any specific subsidiary insurance company.

The coverage scenarios described above are provided as illustrative examples only. Coverage is subject to underwriting information presented to us and actual policy language. Certain products and services may be provided by other AIG subsidiaries or affiliates. Non-insurance products and services may be provided by independent third parties.

Licensed, surplus lines brokers may obtain products and services from Lexington Insurance Company or from Lexington Specialty Insurance Agency, Inc. (CA license no. #6003097), an AIG subsidiary serving as a program administrator for Lexington Insurance Company and other AIG member companies.

Additional information about AIG can be found at www.aig.com | YouTube: www.youtube.com/aig | LinkedIn: www.linkedin.com/company/aig

View our [Privacy Policy](#).

© 2024 American International Group, Inc. All rights reserved.

INTENDED FOR LICENSED SURPLUS LINES INSURANCE BROKERS ONLY.

