

Lexington Property Insurance



Lexington Insurance is a leading surplus lines insurer in the United States with more than 50 years of experience providing insurance solutions for the property market. Focused on wholesale brokers, our dedicated underwriting teams design and deliver customized property solutions for clients of all sizes with fast turnaround and ease of process. And our dedicated claims experts collaborate with clients to resolve claims effectively and efficiently.

	Appetite	Overview
Lexington Property (Core) Wholesale-Only Distribution	 Commercial real estate Public entity Commercial residential Temporary lodging Retail Hospitality and entertainment Business and professional services Healthcare Manufacturing 	 Total Insured Values (TIVs) of \$100 million and up \$50,000 minimum premium \$25,000 minimum deductible Typical limits: \$2.5 million to \$10 million Maximum limit: \$25 million Proprietary Lexington form (manuscript and other company forms may be used on quota share and excess placements) Primary, quota share, buffer excess and high excess Scheduled limits preferred (margin clause possible) CAT appetite — all perils in U.S., minimal multinational appetite
Lexington Midmarket Property Wholesale-Only Distribution	 General commercial risk Hotel/motel Condominiums/apartments Offices Real estate Wholesale/distribution Manufacturing Restaurants Vacant properties 	 Total Insured Values (TIVs) of \$5 million to \$100 million \$50,000 minimum premium \$5,000 minimum deductible Typical limits: \$2.5 million to \$10 million Maximum limit: \$15 million ISO-based forms Monoline earthquake, flood and wind/hail coverage Full value: primary Quota share: primary and excess Scheduled limits required CAT appetite — year built 1995 and newer targeted; no frame habitational in Florida, Colorado, Texas or Oklahoma; no wood construction south of I-10 in Louisiana Coverage limited to the U.S.

	Appetite	Overview
Builders Risk Wholesale and Retail Distribution	 Real estate/hospitality Manufacturing/processing Healthcare Higher education Public entities Services — professional and non-professional Sports and entertainment, including amusements Wood frame construction 	 Up to \$100 million in capacity on a primary or quota share basis on most risks, and up to \$250 million on select risks Available excess solutions, including named peril options Minimum standard deductible of \$25,000 for all perils, except \$100,000 for water damage Minimum target premiums of \$100,000 for single-project builders risk, \$250,000 for master builders risk programs and \$50,000 for wood frame placements Up to \$7.5 million in wood frame construction capacity for select risks, and up to \$25 million capacity for mass timber/cross laminated timber risks
Alternative Risk Property Wholesale and Retail Distribution	Structured and complex risk writing	 Uniquely structured insurance programs Large aggregate retention risks with complex insurance requirements
	Single- and multi-family home portfolios	 Real estate investor or bank-owned Typically, large complex insurance structure with aggregate retentions Target limits of < \$25 million
	Risk pools	 Joins together entities with similar risk profiles Target limits of < \$50 million
	Real estate finance	 Credit-tenant lease enhancement insurance Casualty/condemnation insurance Target limits of less than \$50 million Minimum premium of \$100,000
Inland Marine Wholesale and Retail Distribution	Transportation and logistics	Physical damage coverage Limits up to \$25 million per occurrence/\$10 million per occurrence CAT
	Construction and equipment	 Physical damage coverage Limits up to \$25 million per occurrence/\$10 million for earthquake, flood and named storm

Contact:

For more information about Lexington Property, please contact:

Cliff Hope

Head of Lexington Property cliff.hope@aig.com 770-671-2316

Eric Zimmerman

U.S. Builders Risk & Construction Property eric.zimmerman@aig.com 612-403-7043

Darrell Pippin

Lexington Wholesale Property darrell.pippin@aig.com
770-671-2326

Jill McTiernan

Lexington Alternative Risk Property jill.mctiernan1@aig.com
617.330.4417

Rob Halsey

Head of Lexington Midmarket Property rob.halsey@aig.com
404-408-6053

LEXINGTON INSURANCE

An AIG company

Lexington Insurance Company, an AIG company, is a leading U.S.-domiciled surplus lines insurer. Surplus lines insurers do not generally participate in state guaranty funds, and insureds are therefore not protected by such funds.

The term AIG refers to American International Group, Inc. property and casualty insurance operations, including related property and casualty business divisions, but not to any specific subsidiary insurance company.

Licensed surplus lines brokers may obtain products and services from Lexington Insurance Company or from Lexington Specialty Insurance Agency, Inc. (CA license no. 6003097), an AIG subsidiary serving as a program administrator for Lexington Insurance Company and other AIG member companies.

BEST'S REVIEW
Standing the
Test of Time
Rated A or Higher
for 50 years

BEST
BEST

Additional information about AIG can be found at www.aig.com | YouTube: www.linkedin.com/company/aig.
INTENDED FOR LICENSED SURPLUS LINES INSURANCE BROKERS ONLY